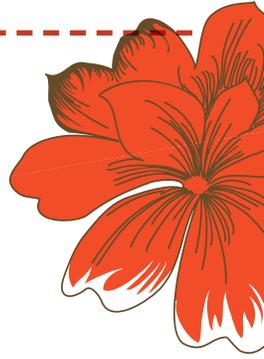




Yard Sale Checklist



2-4 Weeks Before

- Choose a sale date (and a rain date)
- Start gathering items for sale
- Find out if you need a yard sale permit
- Research donation options for unsold items. See if you can schedule a pick up
- Invite friends/family to participate
- Look up the local newspaper's classified submission deadline
- Write your ad

The Week Before

- Borrow folding tables, clothing racks, hangers and tarps from friends (if needed)
- Buy pricing stickers, balloons for mailbox and supplies to make signs
- Clean and price items. Hunt down owner's manuals for big ticket items
- Organize items into categories, and make signs for each category. Be sure to include a free box
- Plan easy meals for the day of the sale
- Stock up on drinks and snacks
- Photograph big ticket items for Craigslist ad

A Couple Days Before

- Place an ad in the newspaper and on Craigslist
- Make signs
- Mow the yard
- Gather packing materials (grocery bags, newspaper, boxes)



The Day Before

- Get change from the bank
- Put out signs
- Set up sale (check the weather first)
- Set up a checkout table. Equip it with: a notebook, pens, pricing stickers, tape, calculator, packing materials and comfy chairs
- Set out an extension cord, batteries and a measuring tape for testing/measuring items
- Check your yard for safety hazards
- Tarp everything before you go to bed

The Day of the Sale

- Stick dinner in the crockpot before you head out
- Remove tarps
- Set up concession table (if selling food/drinks)
- Straighten up your tables and displays as needed
- Mark down prices as the day progresses

After the Sale

- Remove signs
- Donate unsold items to charity. Get a tax receipt.
- Return borrowed items
- Count money; roll change, and deposit earnings

Yard Sale Tips

Place big ticket items (especially jewelry and small electronics) where you can keep an eye on them

Keep books inside until sale time, so they aren't affected by the dew or humidity

Post a "looking to buy list," to alert customers to things you're currently in the market for